



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

OFFICE OF THE ADMINISTRATOR

February 27, 2019

Re: FOIA Request No. 2019-000170

Austin R. Evers,
Executive Director
American Oversight

Via email to: foia@americanoversight.org

Dear Mr. Evers:

Your Freedom of Information Act ("FOIA") Request No. SBA-2019-000170 was referred to this office for response. You requested the following records responsive to this request responsive records from January 20, 2017 to the present date:

All records reflecting communications (including emails, attachments, text messages, messages on messaging platforms (such as Slack, GChat or Google Hangouts, Lync, Skype, or WhatsApp), telephone call logs, calendar invitations/entries, meeting notices, meeting agendas, informational material, draft legislation, talking points, any handwritten or electronic notes taken during any oral communications, summaries of any oral communications, or other materials) between any political appointee at your agency and any of the following:

Michael Cohen
Essential Consultants
Corey Lewandowski
Jason Osborne (jason@turnberrysolutionsllc.com)
Mike Rubino (mike@turnberrysolutionsllc.com)
Barry Bennett (barry@turnberrysolutionsllc.com)
Turnberry Solutions, LLC (turnberrysolutionsllc.com)
Avenue Strategies (avenuestrategies.com)

SBA has searched its files and is releasing the attached documents responsive to your first request. Responsive documents are being provided in a redacted form. For any documents that have been redacted, the FOIA exemption applicable to that redaction is Exemption 6 (protecting from disclosure personal privacy interests), unless otherwise indicated in the body of the document.

If you have any questions about or need assistance with your request, you may contact the Chief, Freedom of Information/ Privacy Acts Office, U.S. Small Business

Administration by phone at 202-401-8203, by fax at 202-205-7059, by email at www.foia.sba.gov, or by mail at 409 Third St., SW, Washington, DC 20416.

If you are not satisfied with this action, you may appeal this decision to the Chief, Freedom of Information/ Privacy Acts Office, U.S. Small Business Administration, 409 Third St., SW, Washington, DC 20416. You must submit an appeal within 90 calendar days of the date of the notice of denial. The appeal should contain a copy of this correspondence, a description of the information requested and denied, the name and title of the SBA official or employee who denied the request, the reason for the denial, and any other facts you deem appropriate.

The 2007 FOIA amendments created the Office of Government Information Services (OGIS) to offer mediation services to resolve disputes between FOIA requesters and Federal agencies as a non-exclusive alternative to litigation. Using OGIS services does not affect your right to pursue litigation. You may contact OGIS in any of the following ways:

Office of Government Information Services
National Archives and Records Administration,
8601 Adelphi Road – OGIS
College Park, MD 20740-6001
E-mail: ogis@nara.gov
Telephone: 202-741-5770
Toll-free: 1-877-684-6448

Sincerely,



Pradeep Belur,
Chief of Staff

November 28, 2018

VIA ELECTRONIC MAIL AND ONLINE PORTAL

FOIA Requester Service Center
U.S. Department of Energy
1000 Independence Avenue SW
Mail Stop MA-46
Washington, DC 20585
foia-central@hq.doe.gov

Sabrina Burroughs
FOIA Officer
U.S. Customs & Border Protection
1300 Pennsylvania Avenue NW, Room 3.3D
Washington, DC 20229
Via FOIAOnline

Dionne Hardy
FOIA Officer
Office of Management and Budget
725 17th Street NW, Suite 9204
Washington, DC 20503
OMBFOIA@omb.eop.gov

Chief, FOIA/Privacy Act Office
U.S. Small Business Administration
409 3rd Street SW, 8th Floor
Washington, DC 20416
Via FOIAOnline

USTR FOIA Office, GSD/RDF
Attn: Chief FOIA Officer, Janice Kaye
Office of the U.S. Trade Representative
Anacostia Naval Annex, Bldg. 410/Door 123
250 Murray Lane SW
Washington, DC 20509
FOIA@ustr.eop.gov

Re: Freedom of Information Act Request

Dear Freedom of Information Officers:

Pursuant to the Freedom of Information Act (FOIA), 5 U.S.C. § 552, and your agency's implementing regulations, American Oversight makes the following request for records. The records requested herein may reside in multiple components or offices within your agency. We ask that you coordinate this request across your agency in your role as the agency's FOIA contact.

Media reports indicate that the president's former personal attorney, Michael Cohen, peddled his access to the president for profit.¹ For example, Mr. Cohen's company, Essential Consultants,

made a \$600,000 deal with AT&T to advise it as it attempted to win federal approval for its massive proposed merger with Time Warner. Pharmaceutical giant Novartis AG made its own \$1.2 million deal with Mr. Cohen. Mr. Cohen is not the first of the president's associates to attempt to cash in on his connections to Mr. Trump: former Trump campaign manager Corey Lewandowski has reportedly sold his access and influence, too.² American Oversight seeks records to shed light on how these associates of the president have influenced federal activities, including whether they have secured special treatment for their high-paying clients.

Requested Records

American Oversight requests that your agency produce the following within twenty business days:

All records reflecting communications (including emails, email attachments, text messages, messages on messaging platforms (such as Slack, GChat or Google Hangouts, Lync, Skype, or WhatsApp), telephone call logs, calendar invitations/entries, meeting notices, meeting agendas, informational material, draft legislation, talking points, any handwritten or electronic notes taken during any oral communications, summaries of any oral communications, or other materials) between any political appointee³ at your agency and any of the following:

- Michael Cohen
- Essential Consultants⁴
- Corey Lewandowski
- Jason Osborne (jason@turnberrysolutionsllc.com)
- Mike Rubino (mike@turnberrysolutionsllc.com)
- Barry Bennett (barry@turnberrysolutionsllc.com)
- Turnberry Solutions LLC (turnberrysolutionsllc.com)

would-advise-on-time-warner-merger-internal-company-records-show/2018/05/10/cd541ac0-5468-11e8-a551-5b648abe29ef_story.html?utm_term=.14a97e2d5bf1; Drew FitzGerald & Jonathan D. Rockoff, *Novartis and AT&T Bet \$1.8 Million on Cohen's Policy Advice*, WALL ST. J. (May 9, 2018, 5:33 PM), <https://www.wsj.com/articles/novartis-gave-1-2-million-to-trump-lawyer-cohens-company-1525888193>.

² Theodoric Meyer & Daniel Lippman, *Corey Lewandowski Appears to be Working with Another Lobbying Firm*, POLITICO (Sept. 22, 2017, 7:33 PM), <https://www.politico.com/story/2017/09/22/corey-lewandowski-lobbying-trump-243043>.

³ "Political appointee" should be understood as any person who is a Presidential Appointee with Senate Confirmation (PAS), a Presidential Appointee (PA), a Non-career SES, any Schedule C employees, any career employee detailed to the immediate office of the agency head since January 20, 2017, or any persons hired under Temporary Non-career SES Appointments, Limited Term SES Appointments, Temporary Transitional Schedule C Appointments, or an administratively determined appointment.

⁴ The search for Essential Consultants should include all stemmed variations of "consult".

- Avenue Strategies (avenuestrategies.com)

For calendar entries created in Outlook or similar programs, the documents should be produced in “memo” form to include all invitees, any notes, and all attachments. Please do not limit your search to Outlook calendars. We request the production of any calendar—paper or electronic, whether on government-issued or personal devices—used to track or coordinate how these agency officials allocate their time on agency business.

The search should include the listed individuals and entities both as keyword search terms and as entries in the to/from/cc/bcc fields of emails or calendar entries/invitations.

American Oversight seeks all records from January 20, 2017, to the date the search is conducted.

In addition to the records requested above, American Oversight also requests records describing the processing of this request, including records sufficient to identify search terms used and locations and custodians searched and any tracking sheets used to track the processing of this request. If your agency uses FOIA questionnaires or certifications completed by individual custodians or components to determine whether they possess responsive materials or to describe how they conducted searches, we also request any such records prepared in connection with the processing of this request.

American Oversight seeks all responsive records regardless of format, medium, or physical characteristics. In conducting your search, please understand the terms “record,” “document,” and “information” in their broadest sense, to include any written, typed, recorded, graphic, printed, or audio material of any kind. We seek records of any kind, including electronic records, audiotapes, videotapes, and photographs, as well as letters, emails, facsimiles, telephone messages, voice mail messages and transcripts, notes, or minutes of any meetings, telephone conversations or discussions. Our request includes any attachments to these records. **No category of material should be omitted from search, collection, and production.**

Please search all records regarding agency business. **You may not exclude searches of files or emails in the personal custody of your officials, such as personal email accounts.** Records of official business conducted using unofficial systems or stored outside of official files are subject to the Federal Records Act and FOIA.⁵ **It is not adequate to rely on policies and procedures that require officials to move such information to official systems within a certain period of time; American Oversight has a right to records contained in those files even if material has not yet been**

⁵ See *Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, 827 F.3d 145, 149–50 (D.C. Cir.

moved to official systems or if officials have, through negligence or willfulness, failed to meet their obligations.⁶

In addition, please note that in conducting a “reasonable search” as required by law, you must employ the most up-to-date technologies and tools available, in addition to searches by individual custodians likely to have responsive information. Recent technology may have rendered your agency’s prior FOIA practices unreasonable. **In light of the government-wide requirements to manage information electronically by the end of 2016, it is no longer reasonable to rely exclusively on custodian-driven searches.⁷ Furthermore, agencies that have adopted the National Archives and Records Administration (NARA) Capstone program, or similar policies, now maintain emails in a form that is reasonably likely to be more complete than individual custodians’ files.** For example, a custodian may have deleted a responsive email from his or her email program, but your agency’s archiving tools would capture that email under Capstone. Accordingly, American Oversight insists that your agency use the most up-to-date technologies to search for responsive information and take steps to ensure that the most complete repositories of information are searched. American Oversight is available to work with you to craft appropriate search terms. **However, custodian searches are still required; agencies may not have direct access to files stored in .PST files, outside of network drives, in paper format, or in personal email accounts.**

Under the FOIA Improvement Act of 2016, agencies must adopt a presumption of disclosure, withholding information “only if . . . disclosure would harm an interest protected by an exemption” or “disclosure is prohibited by law.”⁸ If it is your position that any portion of the requested records is exempt from disclosure, American Oversight requests that you provide an index of those documents as required under *Vaughn v. Rosen*, 484 F.2d 820 (D.C. Cir. 1973), *cert. denied*, 415 U.S. 977 (1974). As you are aware, a *Vaughn* index must describe each document claimed as exempt with sufficient specificity “to permit a reasoned judgment as to whether the material is

⁶ *See Competitive Enter. Inst. v. Office of Sci. & Tech. Policy*, No. 14-cv-765, slip op. at 8 (D.D.C. Dec. 12, 2016) (“The Government argues that because the agency had a policy requiring [the official] to forward all of his emails from his [personal] account to his business email, the [personal] account only contains duplicate agency records at best. Therefore, the Government claims that any hypothetical deletion of the [personal account] emails would still leave a copy of those records intact in [the official’s] work email. However, policies are rarely followed to perfection by anyone. At this stage of the case, the Court cannot assume that each and every work-related email in the [personal] account was duplicated in [the official’s] work email account.” (citations omitted)).

⁷ Presidential Memorandum—Managing Government Records, 76 Fed. Reg. 75,423 (Nov. 28, 2011), <https://obamawhitehouse.archives.gov/the-press-office/2011/11/28/presidential-memorandum-managing-government-records>; Office of Mgmt. & Budget, Exec. Office of the President, Memorandum for the Heads of Executive Departments & Independent Agencies, “Managing Government Records Directive,” M-12-18 (Aug. 24, 2012), <https://www.archives.gov/files/records-mgmt/m-12-18.pdf>.

actually exempt under FOIA.”⁹ Moreover, the *Vaughn* index “must describe *each* document or portion thereof withheld, and for *each* withholding it must discuss the consequences of disclosing the sought-after information.”¹⁰ Further, “the withholding agency must supply ‘a relatively detailed justification, specifically identifying the reasons why a particular exemption is relevant and correlating those claims with the particular part of a withheld document to which they apply.’”¹¹

In the event some portions of the requested records are properly exempt from disclosure, please disclose any reasonably segregable non-exempt portions of the requested records. If it is your position that a document contains non-exempt segments, but that those non-exempt segments are so dispersed throughout the document as to make segregation impossible, please state what portion of the document is non-exempt, and how the material is dispersed throughout the document.¹² Claims of nonsegregability must be made with the same degree of detail as required for claims of exemptions in a *Vaughn* index. If a request is denied in whole, please state specifically that it is not reasonable to segregate portions of the record for release.

You should institute a preservation hold on information responsive to this request. American Oversight intends to pursue all legal avenues to enforce its right of access under FOIA, including litigation if necessary. Accordingly, you are on notice that litigation is reasonably foreseeable.

To ensure that this request is properly construed, that searches are conducted in an adequate but efficient manner, and that extraneous costs are not incurred, American Oversight welcomes an opportunity to discuss its request with you before you undertake your search or incur search or duplication costs. By working together at the outset, American Oversight hopes to decrease the likelihood of costly and time-consuming litigation in the future.

Where possible, please provide responsive material in electronic format by email or in PDF or TIF format on a USB drive. Please send any responsive material being sent by mail to American Oversight, 1030 15th Street NW, Suite B255, Washington, DC 20005. If it will accelerate release of responsive records to American Oversight, please also provide responsive material on a rolling basis.

Fee Waiver Request

In accordance with 5 U.S.C. § 552(a)(4)(A)(iii) and your agency's implementing regulations, American Oversight requests a waiver of fees associated with processing this request for records. The subject of this request concerns the operations of the federal government, and the disclosures will likely contribute to public understanding of those operations. Moreover, the request is primarily and fundamentally for non-commercial purposes.

⁹ *Founding Church of Scientology v. Bell*, 603 F.2d 945, 949 (D.C. Cir. 1979).

¹⁰ *King v. U.S. Dep't of Justice*, 830 F.2d 210, 223–24 (D.C. Cir. 1987) (emphases in original).

¹¹ *Id.* at 224 (citing *Mead Data Central, Inc. v. U.S. Dep't of the Air Force*, 566 F.2d 242, 251 (D.C. Cir. 1977)).

American Oversight requests a waiver of fees because disclosure of the requested information is in the public interest because it is likely to contribute significantly to public understanding of activities of the government. The disclosure of the information sought under this request will document and reveal the operations of the federal government, including how well-connected stakeholders influence government regulatory activities and policies. Selling access to wealthy and powerful individuals and corporations distorts the government's operations, undercuts its mission of serving the American people, and tarnishes the public's ability to trust the government. The news reports to date cover only efforts by a small number of companies to curry favor with federal officials, and the requested records will provide the public with critical new information about the scope of this problem. The requested records reflect directly on the integrity of federal officials, institutions, and activities, and significant media interest in these issues show that the requested disclosures will contribute significantly to the understanding of the American people.¹³ And, as described below, American Oversight has the intention and ability to disseminate the records it receives to a broad audience.

This request is primarily and fundamentally not for commercial purposes, but rather the primary interest is in public disclosure of responsive records. As a 501(c)(3) nonprofit, American Oversight does not have a commercial purpose and the release of the information requested is not in American Oversight's financial interest. American Oversight's mission is to promote transparency in government, to educate the public about government activities, and to ensure the accountability of government officials. American Oversight uses the information gathered, and its analysis of it, to educate the public through reports, press releases, or other media. American Oversight also makes materials it gathers available on its public website and promotes their availability on social media platforms, such as Facebook and Twitter.¹⁴ American Oversight has demonstrated its commitment to the public disclosure of documents and creation of editorial content. For example, after

¹³ See, e.g., Helderman *et al.*, *supra* note 1; FitzGerald & Rockoff, *supra* note 1; Meyer & Lippman, *supra* note 2; Drew FitzGerald, *AT&T Executive Who Oversaw Michael Cohen's Contract Forced Out*, WALL ST. J. (May 11, 2018, 12:20 PM), <https://www.wsj.com/articles/at-t-exec-who-oversaw-michael-cohens-contract-forced-out-1526046307>; Alexis C. Madrigal, *The Strange Case of AT&T's Payments to Michael Cohen*, THE ATLANTIC, May 8, 2018, <https://www.theatlantic.com/technology/archive/2018/05/the-strange-case-of-atts-payments-to-michael-cohen/559994/>; MJ Lee *et al.*, *Inside Michael Cohen's Aggressive Pitch Promising Access to Trump*, CNN (May 10, 2018, 8:21 AM), <https://www.cnn.com/2018/05/09/politics/michael-cohen-trump-lobbying/index.html>; Michael Kranish *et al.*, *Cohen, Touting His Access to President Trump, Convinced Companies to Pay Millions*, CHI. TRIB. (May 9, 2018, 8:43 PM), <http://www.chicagotribune.com/news/nationworld/ct-porn-lawyer-russian-att-trump-20180508-story.html>.

¹⁴ American Oversight currently has approximately 12,000 page likes on Facebook and 49,000 followers on Twitter. American Oversight, FACEBOOK, <https://www.facebook.com/weareoversight/> (last visited Nov. 28, 2018); American Oversight (@weareoversight), TWITTER,

receiving records regarding an ethics waiver received by a senior DOJ attorney,¹⁵ American Oversight promptly posted the records to its website and published an analysis of what the records reflected about DOJ's process for ethics waivers.¹⁶ As another example, American Oversight has a project called "Audit the Wall," where the organization is gathering and analyzing information and commenting on public releases of information related to the administration's proposed construction of a barrier along the U.S.-Mexico border.¹⁷

Accordingly, American Oversight qualifies for a fee waiver.

Conclusion

We share a common mission to promote transparency in government. American Oversight looks forward to working with your agency on this request. If you do not understand any part of this request, have any questions, or foresee any problems in fully releasing the requested records, please contact Beth France at foia@americanoversight.org or (202) 897-2465. Also, if American Oversight's request for a fee waiver is not granted in full, please contact us immediately upon making such a determination.

Sincerely,



Austin R. Evers
Executive Director
American Oversight

¹⁵ *DOJ Civil Division Response Noel Francisco Compliance*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/document/doj-civil-division-response-noel-francisco-compliance>.

¹⁶ *Francisco & the Travel Ban: What We Learned from the DOJ Documents*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/francisco-the-travel-ban-what-we-learned-from-the-doj-documents>.

¹⁷ *Audit the Wall*, AMERICAN OVERSIGHT, <https://www.americanoversight.org/investigation/audit->

Subject: Fwd: ABSS/1st American transaction
Date: Thursday, June 29, 2017 11:04:01 AM
Attachments: image001.png

Sent from my iPhone


Begin forwarded message:

From: Jason Osborne <jason@avenuestrategies.com>
Date: June 29, 2017 at 10:29:22 AM EDT
To: Bradfield MaryAnne <mary.bradfield@sba.gov>
Subject: Fwd: ABSS/1st American transaction

Ms Bradfield,

I am at a loss for words that the regional office has taken this long to communicate with this company and they have had to reach out. At one point 3 weeks ago they were told everything seemed fine and now they are still waiting after almost 5 months total.

Please help them or they will lose the sale. They are willing to do whatever it takes to make sure SBA is comfortable but even the lawyers are confused and most of them worked at SBA.

Jason Osborne


Begin forwarded message:

From: Mannion, Pamela A. [<mailto:Pamela.Mannion@sba.gov>]
Sent: Thursday, June 29, 2017 9:44 AM
To: Terrenzi, Marisa C (TYS - X78018) <Marisa.Terrenzi@hklaw.com>;
mdegennaro@pilieromazza.com
Cc: Doss, Antonio <Antonio.Doss@sba.gov>; Tompkins, Robert K (WAS - X75111)
<Robert.Tompkins@hklaw.com>
Subject: RE: ABSS/1st American transaction

Marisa,

I can schedule a meeting to discuss ABSS/1st American. Our district counsel is out of the office until July 5th so we can schedule a meeting on or after that date.

Thanks.

Pamela A. Mannion

Pamela A. Mannion "Pam"
Supervisory Business Opportunity Specialist
Mentor Protégé and Joint Venture Team
409 3rd Street, SW, 2nd Floor
Washington, DC 20416
202-205-7006, FAX 202-481-4780
BB # 202-246-5432

From: Marisa.Terrenzi@hklaw.com [<mailto:Marisa.Terrenzi@hklaw.com>]
Sent: Wednesday, June 28, 2017 7:10 PM
To: mdegennaro@piliromazza.com; Mannion, Pamela A.
Cc: Doss, Antonio; Robert.Tompkins@hklaw.com
Subject: RE: ABSS/1st American transaction

Holland & Knight as counsel to 1st American Systems and Services LLC joins PilieroMazza, PLLC in the request for a meeting to discuss any remaining SBA's concerns.

Thank you,
Marisa

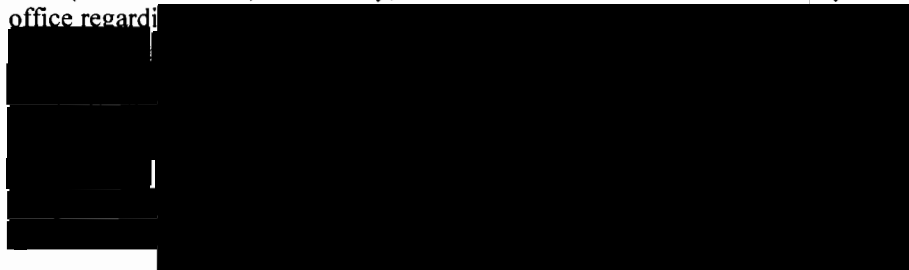
Marisa Terrenzi | Holland & Knight
Partner | Corporate, M&A & Securities
Holland & Knight LLP
1650 Tysons Boulevard, Suite 1700 | Tysons, VA 22102
Phone 703.720.8018 | Fax 703.720.8610
marisa.terrenzi@hklaw.com | www.hklaw.com

[Add to address book](#) | [View professional biography](#)

From: Michael A. de Gennaro [<mailto:mdegennaro@piliromazza.com>]
Sent: Wednesday, June 28, 2017 7:03 PM
To: Pamela.Mannion@sba.gov
Cc: 'antonio.doss@sba.gov' <antonio.doss@sba.gov>; Terrenzi, Marisa C (TYS - X78018) <Marisa.Terrenzi@hklaw.com>; Tompkins, Robert K (WAS - X75111) <Robert.Tompkins@hklaw.com>
Subject: ABSS/1st American transaction

Dear Pam,

PilieroMazza, PLLC ("PM") is counsel to ABSS Solutions Inc. ("ABSS") and Holland & Knight LLP ("HK") is counsel to 1st American Systems and Services LLC ("1st American"). Previously, HK and PM have been in contact with your office regarding



Exemption 4

Exemption 4

Therefore, it is imperative that we close all loose ends no later than July 24, 2017.

Yours truly,
Mike

Michael A. de Gennaro
Partner
Phone 202-857-1000
Fax 202-857-0200
mdegennaro@pilieromazza.com <<mailto:mdegennaro@pilieromazza.com>>
PilieroMazza PLLC
888 17th Street, NW, 11th Floor
Washington D.C. 20006

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Cc: Hayward, Mark S.
Subject: RE: Review Request
Date: Thursday, March 2, 2017 7:00:57 PM

Jason, This is an issue for our GCBD Office, General Counsel and possibly our Office of Hearings and Appeals and not something I would be able to get involved with. I will share your request for guidance with the GCBD Office and General Counsel so they can provide direction on next steps if appropriate. Thank you. Mary Anne Bradfield

From: Jason Osborne [mailto:jason@avenuestrategies.com]
Sent: Thursday, March 02, 2017 1:25 PM
To: Bradfield, Mary A.
Subject: Review Request

MaryAnne,

I am hopeful you might take a look at the attached and let me know your thoughts.

This pertains to a company by the name of Redhorse Corporation. Redhorse has been a certified 8(a) firm in good standing with the SBA since 2011. The SBA district office annually reviewed Redhorse and no issues were raised regarding its board structure or control. Based on this certification and completion of the annual review process for the past five years, Redhorse had no reason to believe that there were any ownership and/or control issues with the structure of its board. In fact, Redhorse relied on SBA's 8(a) certification to affirm its board structure.

After you have reviewed the document, we would greatly appreciate any guidance you may be able to provide on next steps for them. Ideally if they could come and sit down with someone in your office early next week that would be wonderful. As I am not as familiar with these issues I would not be attendance but representatives from their counsel and the CEO would be available.

Please let me know at your earliest convenience and I will let them know.

Thank you again, Jason Osborne

Jason, I am looping in our head of Government Contracting and General Counsel for response. Mary Anne

Sent from my iPhone

On Oct 3, 2017, at 9:41 AM, Jason Osborne <jason@turnberrysolutionsllc.com> wrote:

MaryAnne,

I wanted to make sure you were aware of an issue with a waiver request that has been continually delayed by SBA. I am hopeful that you will agree that more clarity needs to be given to the company. I would greatly appreciate the opportunity to talk about this issue with you when you have a second.

The 8(a) seeking the waiver has reached out repeatedly on this issue but keeps getting discouraging responses in return. Below is the text of a letter that I understand has been submitted to the SBA regarding the last request from SBA to the female/minority owned company (1st American Systems):

• [REDACTED] Exemption 4
[REDACTED]

[REDACTED]
[REDACTED]

- However, the administrator has the discretion to waive this restriction under any one of five conditions, and allow the purchasing firm to take over the original firm's contracts. Our client meets the criteria for two of these conditions:
 - Ownership and control of the concern that is performing the contract will pass **to another small business concern that is a program participant, but only if the acquiring firm would otherwise be eligible to receive the award;** or
 - The head of the contracting agency for which the contract is being performed certifies that termination of the contract would severely impair attainment of the agency's program objectives or missions.

- As such, we filed request for waiver with the SBA/GCBD.

MULTI-SBA-18-0898-A-000005

- We believe GCBD is incorrectly conflating terms "eligibility" with "qualifications," which has led to unnecessary 7 month delay:

SBA is tasked with making certain that the acquiring firm meets (or eligibility requirements (and ABSS does meet those requirements), they are not in a position to determine if the acquiring firm meets the qualifications to perform on the contract, that task is the responsibility of the contracting agency, in this case the Air Force. SBA staff is in no position to understand or adjudicate Air Force requirements.

- [REDACTED]
[REDACTED]
- [REDACTED] [REDACTED] [REDACTED]
[REDACTED]
[REDACTED]

- Our client has responded to numerous requests from SBA, adequately addressing compliance with all regulations and guidelines, yet GCBBD continues to unnecessarily delay this process.
- Granting the waiver to this 8(a) firm would directly support Administrator McMahon's goal to **support disadvantaged businesses.**
- Congress gave SBA Admin the discretion to grant waivers for a reason, and it's appropriate to do so in this case.
- The fact that it's taken 7 months goes directly against the spirit of SBA Mission Statement and this Administration's commitment to alleviating the effects of regulatory burdens.
- SBA Administrator should look into this, not only because it's the right thing to do for our client, but because these delays may be a systemic issue experienced by many others.

Jason Osborne
Partner, Turnberry Solutions LLC
[REDACTED] cell
jason@turnberrysolutionsllc.com

Exemption
4

Cc: Wong, Robb N.; Pilkerton, Christopher M
Subject: Re: 8a Waiver request and 7 month delay
Date: Tuesday, October 3, 2017 12:24:17 PM

Thank you very much. I am happy to arrange a meeting between SBA and 1st American as I know they are desperate to get a resolution on this issue.

Jason

Jason Osborne
[REDACTED]

On Oct 3, 2017, at 11:26 AM, Bradfield, Mary A. <Mary.Bradfield@sba.gov> wrote:

Jason, I am looping in our head of Government Contracting and General Counsel for response. Mary Anne

Sent from my iPhone

On Oct 3, 2017, at 9:41 AM, Jason Osborne <jason@turnberrysolutionsllc.com> wrote:

MaryAnne,

I wanted to make sure you were aware of an issue with a waiver request that has been continually delayed by SBA. I am hopeful that you will agree that more clarity needs to be given to the company. I would greatly appreciate the opportunity to talk about this issue with you when you have a second.

The 8(a) seeking the waiver has reached out repeatedly on this issue but keeps getting discouraging responses in return. Below is the text of a letter that I understand has been submitted to the SBA regarding the last request from SBA to the female/minority owned company (1st American Systems):

- [REDACTED] Exemption 4
[REDACTED]

- Section (8)(a) of Small Business Act stipulates that contracts shall be performed by the concern that initially received the contract.

- However, the administrator has the discretion to waive this restriction under any one of five conditions, and allow the

MULTI-SBA-18-0898-A-000007

contract will pass **to another small business concern that is a program participant, but only if the acquiring firm would otherwise be eligible to receive the award;** or

- The head of the contracting agency for which the contract is being performed certifies that termination of the contract would severely impair attainment of the agency's program objectives or missions.
- As such, we filed request for waiver with the SBA/GCBD.
- We believe GCBD is incorrectly conflating terms "eligibility" with "qualifications," which has led to unnecessary 7 month delay:
 - SBA is tasked with making certain that the acquiring firm meets 8(a) eligibility requirements (and ABSS does meet those requirements), they are not in a position to determine if the acquiring firm meets the qualifications to perform on the contract, that task is the responsibility of the contracting agency, in this case the Air Force. SBA staff is in no position to understand or adjudicate Air Force requirements.
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Our client has responded to numerous requests from SBA, adequately addressing compliance with all regulations and guidelines, yet GCBD continues to unnecessarily delay this process.
- Granting the waiver to this 8(a) firm would directly support Administrator McMahon's goal to **support disadvantaged businesses.**
- Congress gave SBA Admin the discretion to grant waivers for a reason, and it's appropriate to do so in this case.
- The fact that it's taken 7 months goes directly against the spirit of SBA Mission Statement and this Administration's commitment to alleviating the effects of regulatory burdens.
- SBA Administrator should look into this, not only because it's the right thing to do for our client, but because these delays may be a systemic issue experienced by many others.

Exemption 4

Cc: Wong, Robb N.; Pilkerton, Christopher M
Subject: Re: 8a Waiver request and 7 month delay
Date: Thursday, October 5, 2017 12:29:58 PM

All I am following up on the below as I haven't heard back. I am happy to provide the contact information for 1st American Systems and step back if that would help. Please advise. Thank you Jason

Jason Osborne
[REDACTED]

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- [REDACTED]
[REDACTED]

Exemption 4

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- However, the administrator has the discretion to waive this restriction under any one of five conditions, and allow the purchasing firm to take over the original firm's contracts. Our

MULTI-SBA-18-0898-A-000010

contract will pass ~~to another small business contractor~~
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otherwise be eligible to receive the award;** or

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 - [REDACTED]
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To: Jason Osborne, Bradfield, Mary A.
Cc: Wong, Robb N.
Subject: RE: 8a Waiver request and 7 month delay
Date: Thursday, October 5, 2017 12:42:08 PM

Jason,

The matter is currently under review.

Thank you,

Chris Pilkerton

From: Jason Osborne [mailto:jason@turnberrysolutionsllc.com]
Sent: Thursday, Oct 05, 2017 12:30 PM
To: Bradfield, Mary A.
Cc: Wong, Robb N.; Pilkerton, Christopher M
Subject: Re: 8a Waiver request and 7 month delay

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[REDACTED]

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Exemption 4

the fact that it's taken 7 months to get an answer, against the spirit of the SBA Mission Statement and this Administration's commitment to alleviating the effects of regulatory burdens.

- SBA Administrator should look into this, not only because it's the right thing to do for our client, but because these delays may be a systemic issue experienced by many others.

Jason Osborne
Partner, Turnberry Solutions LLC
[REDACTED] cell
jason@turnberrysolutionsllc.com

Cc: Bradfield, Mary A.; Wong, Robb N.
Subject: Re: 8a Waiver request and 7 month delay
Date: Thursday, October 5, 2017 1:02:51 PM

Understood. I'll let 1st American know that they can expect further delays. Jason

Jason Osborne
[REDACTED]

On Oct 5, 2017, at 12:42 PM, Pilkerton, Christopher M <Christopher.Pilkerton@sba.gov> wrote:

Jason,

The matter is currently under review.

Thank you,

Chris Pilkerton

From: Jason Osborne [<mailto:jason@turnberrysolutionsllc.com>]
Sent: Thursday, October 05, 2017 12:30 PM
To: Bradfield, Mary A.
Cc: Wong, Robb N.; Pilkerton, Christopher M
Subject: Re: 8a Waiver request and 7 month delay

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MaryAnne,

MULTI-SBA-18-0898-A-000015

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Exemption 4

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- [REDACTED]
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[REDACTED]
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[REDACTED]
[REDACTED]
[REDACTED]

Exemption 4

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Jason Osborne
Partner, Turnberry Solutions LLC
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jason@turnberrysolutionsllc.com

Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

John, Mitch is a good friend who was the President's Chairman in MS.

I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

--

Ed Brookover, Partner
Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject: Re: Introduction
Date: Tuesday, January 9, 2018 11:49:40 AM
Attachments: [MPSI CAP STATEMENT....pdf](#)
[ATPFile_CE6EEE48-3663-4393-AEBB-9A55F7C1723F.token](#)

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

<http://www.metro-protect.com>

They are interested in the SBA's New All Small Mentor-Protege Program, link is below or other ways they can work together with the SBA.

<https://www.federalregister.gov/documents/2016/07/25/2016-16399/small-business-mentor-protege-programs>

Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

Let me know your thoughts and I appreciate the assistance.

Sincerely,
John

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:
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Ed Brookover, Partner
Avenue Strategies
[1717 Pennsylvania NW](#)
[Suite 1025](#)
Washington, DC 20006
[202/841-7921](#)

Cc: ed@avenuestrategies.com
Subject: RE: Introduction
Date: Tuesday, January 9, 2018 2:59:06 PM
Attachments: [image001.png](#)

John,

Nice to meet you as well. I'll find the correct person for him to meet with and if I cannot find the right one quickly, I'll meet with him for you.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov



From: John Cpin [<mailto:john@avenuestrategies.com>]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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MULTI-SBA-18-0898-A-000020

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--
Ed Brookover, Partner
Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject:

Re: Introduction

Date:

Tuesday, January 9, 2018 2:53:06 PM

If you have any questions please let me know. Thanks

On Tue, Jan 9, 2018 at 11:48 AM, John Cpin <john@avenuestrategies.com> wrote:

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Avenue Strategies
[1717 Pennsylvania NW](#)
[Suite 1025](#)
Washington, DC 20006
[202/841-7921](#)

MULTI-SBA-18-0898-A-000022

AMERICAN
OVERSIGHT

To: ed@avenuestrategies.com
Subject: Re: Introduction
Date: Tuesday, January 9, 2018 3:02:54 PM
Attachments: [image001.png](#)

Thanks. That would be great.

John

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John,

Nice to meet you as well. I'll find the correct person for him to meet with and if I cannot find the right one quickly, I'll meet with him for you.

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Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Cc: ed@avenuestrategies.com
Subject: Re: Introduction
Date: Friday, January 12, 2018 4:47:02 PM
Attachments: [image001.png](#)

Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,
John

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U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000026

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Good talking with you Mitch.

MULTI-SBA-18-0898-A-000027

about providing security.

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--
Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: Re: Introduction
Date: Wednesday, January 17, 2018 11:31:37 AM
Attachments: [image001.png](#)

Hello Mitch. I was just checking to see if you had any new updates.

Thanks,
John

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:
Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

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OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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Sent: Tuesday, January 09, 2018 11:49 AM

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Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: RE: Introduction
Date: Wednesday, January 17, 2018 5:31:21 PM
Attachments: [image002.png](#)
[image003.png](#)

Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

So sorry I haven't followed up as well as I should have. I've been distracted working on our Presidential appointee for Chief Counsel and trying to get him ready for a Senate hearing/confirmation.

Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov



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MULTI-SBA-18-0898-A-000033

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Ed Brookover, Partner
Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject: Re: Introduction
Date: Wednesday, January 17, 2018 5:37:39 PM
Attachments: [image002.png](#)
[image003.png](#)

No problem. Yes in DMV area in Maryland. Thanks

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

So sorry I haven't followed up as well as I should have. I've been distracted working on our Presidential appointee for Chief Counsel and trying to get him ready for a Senate hearing/confirmation.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



Hello Mitch. I was just checking to see if you had any new updates.

Thanks,

John

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:

Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,

John

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John,

Nice to meet you as well. I'll find the correct person for him to meet with and if I cannot find the right one quickly, I'll meet with him for you.

Mitch

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Tuesday, January 09, 2018 11:49 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

<http://www.metro-protect.com>

They are interested in the SBA's New All Small Mentor-Protege

Program, link is below or other ways they can work together with the SBA.

<https://www.federalregister.gov/documents/2016/07/25/2016-16399/small-business-mentor-protg-programs>

Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

MULTI-SBA-18-0898-A-000037

Sincerely,

John

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:

Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

John, Mitch is a good friend who was the President's Chairman in MS.

I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

--
Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

To: John Cpin
Subject: RE: Introduction
Date: Thursday, January 18, 2018 1:17:08 PM
Attachments: image001.png

John:

The primary contact person for the program is:

Brenda Fernandez
409 3d Street SW
8th Floor
Washington DC 20416
202-205-7337

I have a call into her to see if I can get a meeting set up for your client.

Has your client ever done business with SBA? There are a number of programs that may be available to them. We have funded Score Offices too and it is located on the 1st floor of this office building.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 5:37 PM
To: Tyner, Mitchell H.
Subject: Re: Introduction

No problem. Yes in DMV area in Maryland. Thanks

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

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Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 11:31 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

Hello Mitch. I was just checking to see if you had any new updates.

Thanks,
John

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:
Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

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Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000040

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Tuesday, January 09, 2018 11:49 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

<http://www.metro-protect.com>

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I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

--
Ed Brookover, Partner
Avenue Strategies
[1717 Pennsylvania NW](#)
[Suite 1025](#)
[Washington, DC 20006](#)
[202/841-7921](#)

Subject: Re: Introduction
Date: Thursday, January 18, 2018 1:19:49 PM
Attachments: [image001.png](#)

Open to that as well, in addition to Brenda meeting.

On Thu, Jan 18, 2018 at 1:17 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John:

The primary contact person for the program is:

Brenda Fernandez

409 3d Street SW

8th Floor

Washington DC 20416

202-205-7337

I have a call into her to see if I can get a meeting set up for your client.

Has your client ever done business with SBA? There are a number of programs that may be available to them. We have funded Score Offices too and it is located on the 1st floor of this office building.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 5:37 PM

MULTI-SBA-18-0898-A-000042

To: Tyner, Mitchell H.

No problem. Yes in DMV area in Maryland. Thanks

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

So sorry I haven't followed up as well as I should have. I've been distracted working on our Presidential appointee for Chief Counsel and trying to get him ready for a Senate hearing/confirmation.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [<mailto:john@avenuestrategies.com>]

Sent: Wednesday, January 17, 2018 11:31 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

MULTI-SBA-18-0898-A-000043

Hello Mitch. I was just checking to see if you had any new updates.

Thanks,

John

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:

Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,

John

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John,

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Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW



From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

Let me know your thoughts and I appreciate the assistance.

MULTI-SBA-18-0898-A-000045

John

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:

Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

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--
Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: Re: Introduction
Date: Thursday, January 18, 2018 1:30:56 PM
Attachments: [image001.png](#)

I owe you a drink or lunch sometime.

On Thu, Jan 18, 2018 at 1:19 PM, John Cpin <john@avenuestrategies.com> wrote:
Open to that as well, in addition to Brenda meeting.

On Thu, Jan 18, 2018 at 1:17 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John:

The primary contact person for the program is:

Brenda Fernandez

409 3d Street SW

8th Floor

Washington DC 20416

202-205-7337

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To: Tyner, Mitchell H.
Subject: Re: Introduction

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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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John,

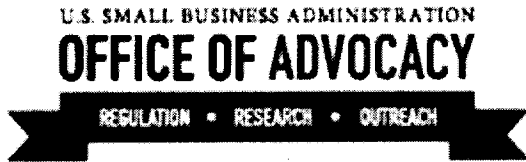
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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



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To: Tyner, Mitchell H.

Subject: Re: Introduction

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: RE: Introduction
Date: Thursday, January 18, 2018 1:36:04 PM
Attachments: [image001.png](#)

Look forward to it! (actually, I don't think I can accept any food or drink as a government employee ☺)
) But I look forward to meeting you.

Be sure your client has this link: <https://www.sba.gov/contracting> It is a great resource for all SBA programs of which he may be able to take advantage, including the Protégé Program which he had inquired about specifically.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Thursday, January 18, 2018 1:31 PM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Open to that as well, in addition to Brenda meeting.

On Thu, Jan 18, 2018 at 1:17 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
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Washington DC 20416
202-205-7337

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Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 5:37 PM

MULTI-SBA-18-0898-A-000052

No problem. Yes in DMV area in Maryland. Thanks

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

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Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov



From: John Cpin [<mailto:john@avenuestrategies.com>]
Sent: Wednesday, January 17, 2018 11:31 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:
Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,
John

AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000053

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John

Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov



From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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<https://www.federalregister.gov/documents/2016/07/25/2016-16399/small-business-mentor-protg-programs>

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Sincerely,
John

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:
Good talking with you Mitch.

MULTI-SBA-18-0898-A-000054

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John, Mitch is a good friend who was the President's Chairman in MS.

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Ed Brookover, Partner
Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject: Re: Introduction
Date: Thursday, January 18, 2018 1:43:03 PM
Attachments: [image001.png](#)

Ok thanks. Yes of course right right. Hopefully Brenda meeting can occur sometime next week if possible.

On Thu, Jan 18, 2018 at 1:36 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Look forward to it! (actually, I don't think I can accept any food or drink as a gubment employee ☺) But I look forward to meeting you.

Be sure your client has this link: <https://www.sba.gov/contracting> It is a great resource for all SBA programs of which he may be able to take advantage, including the Protégé Program which he had inquired about specifically.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Thursday, January 18, 2018 1:31 PM

To: Tyner, Mitchell H.
Subject: Re: Introduction

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8th Floor

Washington DC 20416

202-205-7337

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Mitch

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Wednesday, January 17, 2018 5:37 PM

To: Tyner, Mitchell H.

Subject: Re: Introduction

No problem. Yes in DMV area in Maryland. Thanks

MULTI-SBA-18-0898-A-000057

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

So sorry I haven't followed up as well as I should have. I've been distracted working on our Presidential appointee for Chief Counsel and trying to get him ready for a Senate hearing/confirmation.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 11:31 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

Hello Mitch. I was just checking to see if you had any new updates.

AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000058

Thanks,

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:

Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,

John

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John,

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Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Let me know your thoughts and I appreciate the assistance.

Sincerely,

John

MULTI-SBA-18-0898-A-000060

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:

Good talking with you Mitch.

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

To: Tyner, Mitchell H.
Subject: Re: Introduction
Date: Tuesday, January 23, 2018 11:53:59 AM
Attachments: image001.png

Do you think you'll be able to set up a meeting this week or next week at the latest?

On Thu, Jan 18, 2018 at 1:42 PM, John Cpin <john@avenuestrategies.com> wrote:
Ok thanks. Yes of course right right. Hopefully Brenda meeting can occur sometime next week if possible.

On Thu, Jan 18, 2018 at 1:36 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Look forward to it! (actually, I don't think I can accept any food or drink as a gubment employee ☺) But I look forward to meeting you.

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To: Tyner, Mitchell H.
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Open to that as well in addition to Brenda meeting

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Washington DC 20416

202-205-7337

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Mitch

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Wednesday, January 17, 2018 5:37 PM

To: Tyner, Mitchell H.

Subject: Re: Introduction

MULTI-SBA-18-0898-A-000063

On Wednesday, January 17, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Hey John, I have made inquiry, but I failed to ask you where your client's business is located, but I'm presuming DC area?

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409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



From: John Cpin [<mailto:john@avenuestrategies.com>]

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Subject: Re: Introduction

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409 3d Street SW

Washington, DC 20416

202-401-1455

U.S. SMALL BUSINESS ADMINISTRATION
OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

From: John Cpin
Subject: Meeting
Date: Wednesday, January 24, 2018 7:25:48 AM
Attachments: [image002.png](#)
[image003.png](#)

I spoke with Brenda yesterday. She and most of the departments don't want to have meetings with stakeholders until they started the process and become eligible. I'll be glad to meet with your client as a courtesy to you and try to learn more of where they are, what they are trying to achieve and hopefully put them in touch with the proper counselor to guide them through the programs for which they may be eligible.

I can do it tomorrow (Thursday 1/25) at 10:00 a.m. if that works for them.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [<mailto:john@avenuestrategies.com>]
Sent: Tuesday, January 23, 2018 11:54 AM
To: Tyner, Mitchell H.
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) But I look forward to meeting you.

MULTI-SBA-18-0898-A-000068

Be sure your client has this link: <https://www.sba.gov/contracting>. It is a great resource for all SBA

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Thursday, January 18, 2018 1:31 PM

To: Tyner, Mitchell H.

Subject: Re: Introduction

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From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Wednesday, January 17, 2018 5:37 PM

To: Tyner, Mitchell H.

Subject: Re: Introduction

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MULTI-SBA-18-0898-A-000071

Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

To: Tyner, Mitchell H.
Subject: Re: Meeting
Date: Wednesday, January 24, 2018 7:28:14 AM
Attachments: [image002.png](#)
[image003.png](#)

Ok let me check with CEO and get back to you later today. Should work. Thanks

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U.S. SMALL BUSINESS ADMINISTRATION

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REGULATION • RESEARCH • OUTREACH

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MULTI-SBA-18-0898-A-000078

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Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: Re: Meeting
Date: Wednesday, January 24, 2018 10:48:52 AM
Attachments: [image002.png](#)
[image003.png](#)

Tomorrow is confirmed

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U.S. SMALL BUSINESS ADMINISTRATION

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REGULATION • RESEARCH • OUTREACH

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Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: RE: Meeting
Date: Wednesday, January 24, 2018 11:53:09 AM
Attachments: [image001.png](#)

John,

I just had a bunch of urgent work added to the balance of my week regarding our nominee for Chief Counsel. May we reschedule for Monday?

Thanks,
Mitch

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MULTI-SBA-18-0898-A-000087

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MULTI-SBA-18-0898-A-000088

Mitch

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U.S. SMALL BUSINESS ADMINISTRATION

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REGULATION • RESEARCH • OUTREACH

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MULTI-SBA-18-0898-A-000089

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AMERICAN
OVERSIGHT

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Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject: RE: Meeting
Date: Thursday, January 25, 2018 7:20:57 AM
Attachments: image001.png

Would you give me a list of names of those attending? I'll pass the names to security downstairs.

Thanks,
Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 1:54 PM
To: Tyner, Mitchell H.
Subject: Re: Meeting

Ok

On Wednesday, January 24, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
10:00 a.m.

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 12:11 PM
To: Tyner, Mitchell H.
Subject: Re: Meeting

Sure what time ?

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MULTI-SBA-18-0898-A-000093

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So sorry I haven't followed up as well as I should have. I've been distracted working on our Presidential appointee for Chief Counsel and trying to get him ready for a Senate hearing/confirmation.

Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Wednesday, January 17, 2018 11:31 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Hello Mitch. I was just checking to see if you had any new updates.

Thanks,
John

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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000095

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

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I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

--
Ed Brookover, Partner
Avenue Strategies
[1717 Pennsylvania NW](#)
[Suite 1025](#)
[Washington, DC 20006](#)
[202/841-7921](#)

Subject: RE: Meeting
Date: Thursday, January 25, 2018 10:49:57 AM
Attachments: [image001.png](#)

John:

I just got a notice that Administrator McMahon has scheduled a meeting for 10:30 on Monday with Sr. Staff. If you guys can get here a little early, so we aren't too rushed, that would be helpful. I'd set aside an hour to spend with your client, so the closer to 9:30 the better.

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So sorry for all the changes.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 1:54 PM
To: Tyner, Mitchell H.
Subject: Re: Meeting

Ok

On Wednesday, January 24, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
10:00 a.m.

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 12:11 PM
To: Tyner, Mitchell H.
Subject: Re: Meeting

Sure what time ?

On Wednesday, January 24, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John,

I just had a bunch of urgent work added to the balance of my week regarding our nominee for Chief Counsel. May we reschedule for Monday?

Thanks,
Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 10:49 AM
To: Tyner, Mitchell H.
Subject: Re: Meeting

MULTI-SBA-18-0898-A-000097

I spoke with Brenda yesterday. She and most of the departments don't want to have meetings with stakeholders until they started the process and become eligible. I'll be glad to meet with your client as a courtesy to you and try to learn more of where they are, what they are trying to achieve and hopefully put them in touch with the proper counselor to guide them through the programs for which they may be eligible.

I can do it tomorrow (Thursday 1/25) at 10:00 a.m. if that works for them.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



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Sent: Tuesday, January 23, 2018 11:54 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Do you think you'll be able to set up a meeting this week or next week at the latest?

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Be sure your client has this link: <https://www.sba.gov/contracting> It is a great resource for all SBA programs of which he may be able to take advantage, including the Protégé Program which he had inquired about specifically.

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The primary contact person for the program is:

Brenda Fernandez
409 3d Street SW
8th Floor
Washington DC 20416
202-205-7337

I have a call into her to see if I can get a meeting set up for your client.

Has your client ever done business with SBA? There are a number of programs that may be available to them. We have funded Score Offices too and it is located on the 1st floor of this office building.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 5:37 PM

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MULTI-SBA-18-0898-A-000099

Mitch

Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov



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OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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To: Tyner, Mitchell H.

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John, Mitch is a good friend who was the President's Chairman in MS.

I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

Subject: Re: Meeting
Date: Thursday, January 25, 2018 11:56:02 AM
Attachments: [image001.png](#)

9:30am Monday is confirmed. Guest will only be CEO Derrick Parks and myself.

On Thu, Jan 25, 2018 at 10:49 AM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John:

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So sorry for all the changes.

Mitch

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To: Tyner, Mitchell H.
Subject: Re: Meeting

Ok

On Wednesday, January 24, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

10:00 a.m.

MULTI-SBA-18-0898-A-000103

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 24, 2018 12:11 PM
To: Tyner, Mitchell H.
Subject: Re: Meeting

Sure what time ?

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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



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To: Tyner, Mitchell H.
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8th Floor

Washington DC 20416

202-205-7337

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Sent: Tuesday, January 09, 2018 11:49 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

MULTI-SBA-18-0898-A-000109

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: RE: Meeting
Date: Thursday, January 25, 2018 12:10:21 PM
Attachments: [image001.png](#)

Great, thanks.
Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Thursday, January 25, 2018 11:56 AM
To: Tyner, Mitchell H.
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Subject: Re: Meeting

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AMERICA
OVERSIGHT

MULTI-SBA-18-0898-A-000112

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Thanks,
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MULTI-SBA-18-0898-A-000113

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Mitch

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Sent: Wednesday, January 17, 2018 5:37 PM

MULTI-SBA-18-0898-A-000114

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Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

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Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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John,

MULTI-SBA-18-0898-A-000115

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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--
Ed Brookover, Partner
Avenue Strategies
1717 Pennsylvania NW
Suite 1025
Washington, DC 20006
202/841-7921

Subject: Re: Meeting
Date: Tuesday, January 30, 2018 11:14:47 AM
Attachments: [image001.png](#)

Thanks for taking the meeting yesterday and assisting us. You were a big help and looking forward to staying in touch and moving the process forward.

Thanks again,
John

On Thu, Jan 25, 2018 at 12:10 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Great, thanks.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Thursday, January 25, 2018 11:56 AM

To: Tyner, Mitchell H.
Subject: Re: Meeting

9:30am Monday is confirmed. Guest will only be CEO Derrick Parks and myself.

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REGULATION • RESEARCH • OUTREACH

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Tuesday, January 23, 2018 11:54 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

Do you think you'll be able to set up a meeting this week or next week at the latest?

On Thu, Jan 18, 2018 at 1:42 PM, John Cpin <john@avenuestrategies.com> wrote:

Ok thanks. Yes of course right right. Hopefully Brenda meeting can occur sometime next week if possible.

On Thu, Jan 18, 2018 at 1:36 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

Look forward to it! (actually, I don't think I can accept any food or drink as a gubment employee ☺) But I look forward to meeting you.

Be sure your client has this link: <https://www.sba.gov/contracting> It is a great resource for all SBA programs of which he may be able to take advantage, including the Protégé Program which he had inquired about specifically.

Mitch

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Thursday, January 18, 2018 1:31 PM

To: Tyner, Mitchell H.
Subject: Re: Introduction

MULTI-SBA-18-0898-A-000121

On Thu, Jan 18, 2018 at 1:19 PM, John Cpin <john@avenuestrategies.com> wrote:

Open to that as well, in addition to Brenda meeting.

On Thu, Jan 18, 2018 at 1:17 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John:

The primary contact person for the program is:

Brenda Fernandez

409 3d Street SW

8th Floor

Washington DC 20416

202-205-7337

I have a call into her to see if I can get a meeting set up for your client.

Has your client ever done business with SBA? There are a number of programs that may be available to them. We have funded Score Offices too and it is located on the 1st floor of this office building.

To: Tyner, Mitchell H.
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No problem. Yes in DMV area in Maryland. Thanks

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Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Sent: Wednesday, January 17, 2018 11:51 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

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Thanks,

John

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Mitch

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov



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Sent: Tuesday, January 09, 2018 11:49 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

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Program, link is below or other ways they can work together with the SBA.

<https://www.federalregister.gov/documents/2016/07/25/2016-16399/small-business-mentor-protg-programs>

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OVERSIGHT

MULTI-SBA-18-0898-A-000125

Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

Let me know your thoughts and I appreciate the assistance.

Sincerely,

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John, Mitch is a good friend who was the President's Chairman in MS.

I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

MULTI-SBA-18-0898-A-000126

Subject: [Tyner, Mitchell H.](#)
Date: Tuesday, February 6, 2018 11:26:17 AM
Attachments: [image002.png](#)
[image003.png](#)

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409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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Washington, DC 20416

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Mitchell.Tyner@SBA.Gov



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To: Tyner, Mitchell H.

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Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

MULTI-SBA-18-0898-A-000133

Sincerely,

John

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Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

Subject: Re: Meeting
Date: Thursday, February 8, 2018 12:40:54 PM
Attachments: [image002.png](#)
[image003.png](#)

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U.S. SMALL BUSINESS ADMINISTRATION

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MULTI-SBA-18-0898-A-000135

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Washington, DC 20416

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Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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Washington, DC 20416

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MULTI-SBA-18-0898-A-000140

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Sincerely,

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Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

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Ed Brookover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

MULTI-SBA-18-0898-A-000141

Subject: Re: Meeting
Date: Thursday, February 8, 2018 3:30:20 PM
Attachments: [image002.png](#)
[image003.png](#)

Feel free to do email intro with Brenda and I if that's easier. Thanks

On Thursday, February 8, 2018, John Cpin <john@avenuestrategies.com> wrote:
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OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

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U.S. SMALL BUSINESS ADMINISTRATION

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1717 Pennsylvania NW

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202/841-7921

Subject: Re: Meeting
Date: Tuesday, February 13, 2018 2:45:35 PM
Attachments: [image002.png](#)
[image003.png](#)

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REGULATION • RESEARCH • OUTREACH

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From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Wednesday, January 17, 2018 11:31 AM
To: Tyner, Mitchell H.
Subject: Re: Introduction

Hello Mitch. I was just checking to see if you had any new updates.

Thanks,

John

On Fri, Jan 12, 2018 at 4:46 PM, John Cpin <john@avenuestrategies.com> wrote:

Hey Mitch, any chance for a meeting sometime next week or the week after with you or whoever the right person is to meet? Hope you have a great three day weekend.

Thanks,

John

On Tue, Jan 9, 2018 at 2:59 PM, Tyner, Mitchell H. <Mitchell.Tyner@SBA.gov> wrote: A-000155

John,

Nice to meet you as well. I'll find the correct person for him to meet with and if I cannot find the right one quickly, I'll meet with him for you.

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

From: John Cpin [mailto:john@avenuestrategies.com]

Sent: Tuesday, January 09, 2018 11:49 AM

To: Tyner, Mitchell H.

Subject: Re: Introduction

Mitch nice meeting you online. To give you some further background. I am trying to set up a meeting with the Metropolitan Protective Services CEO and someone at the SBA. Their website is below along with their capability statement that is attached.

They are interested in the SBA's New All Small Mentor-Protege

Program, link is below or other ways they can work together with the SBA.

<https://www.federalregister.gov/documents/2016/07/25/2016-16399/small-business-mentor-protg-programs>

Is there anyway the CEO can have a meeting with you or someone else at the SBA sometime this week or next week as an initial first step.

Let me know your thoughts and I appreciate the assistance.

Sincerely,

John

On Tue, Jan 9, 2018 at 11:12 AM, Ed Brookover <ed@avenuestrategies.com> wrote:

Good talking with you Mitch.

Say hi to John Cpin. John is one of our partners here at Avenue Strategies and is working with Metropolitan Protective Services--the firm looking to speak with an official at SBA about providing security.

John, Mitch is a good friend who was the President's Chairman in MS.

I'll get out of the middle and let the two of you take it from here. Let me know if I need to do anything else.

Ed Broekover, Partner

Avenue Strategies

1717 Pennsylvania NW

Suite 1025

Washington, DC 20006

202/841-7921

John:

I apologize for not being able to stay on top of this immediately. I've been preparing our nominee for his Senate confirmation hearing set for tomorrow afternoon.

Brenda, please meet John Cpin. John's firm represents a great local small business that is interested in participating in the mentor program both as a potential mentor and and mentee (if that is a word). I met with John and his client who has a very strong business employing about 200 people. They are familiar with and have participated in SBA programs such as the 8A program.

Would you mind communicating with John and his client regarding the SBA Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,
Mitch

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Cc: [Fernandez, Brenda J.](#)
Subject: Re: Meeting
Date: Thursday, February 15, 2018 3:27:53 PM
Attachments: [image001.png](#)

John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

Mitch

Sent from my iPhone

On Feb 15, 2018, at 1:04 PM, John Cpin <john@avenuestrategies.com> wrote:

Thanks Mitch. Brenda would you have any time to meet with Derrick Parks the CEO of Metropolitan Protective Services and I next week. We already met with Mitch a few weeks ago. Derrick will make any day and time work next week. Once we have a day/time confirmed I'll email you some more information.
Thanks

Sincerely,
John Cpin

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Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Cc: Fernandez, Brenda J.
Subject: Re: Meeting
Date: Thursday, February 15, 2018 3:31:40 PM

Ok. Hopefully we can have a meeting in the third or fourth week of February. Thanks, enjoy the long weekend.

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

Mitch

Sent from my iPhone

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Sincerely,
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Would you mind communicating with John and his client regarding the SBA Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Subject:
Date:

Re: Meeting
Tuesday, February 20, 2018 11:42:07 AM

Hey Mitch anyway you can find out who the right person is this week and do an email introduction. Would like to set up a meeting this week or next week if possible for Derrick. Thanks

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

Mitch

Sent from my iPhone

On Feb 15, 2018, at 1:04 PM, John Cpin <john@avenuestrategies.com> wrote:

Thanks Mitch. Brenda would you have any time to meet with Derrick Parks the CEO of Metropolitan Protective Services and I next week. We already met with Mitch a few weeks ago. Derrick will make any day and time work next week. Once we have a day/time confirmed I'll email you some more information.
Thanks

Sincerely,
John Cpin

On Tue, Feb 13, 2018 at 5:14 PM, Tyner, Mitchell H.
<Mitchell.Tyner@sba.gov> wrote:

John:

I apologize for not being able to stay on top of this immediately. I've been preparing our nominee for his Senate confirmation hearing set for tomorrow afternoon.

Brenda, please meet John Cpin. John's firm represents a great local small business that is interested in participating in the mentor program both as a potential mentor and and mentee (if that is a word). I met with John and his client who has a very strong business employing about 200 people. They are familiar with and have participated in SBA programs such as the 8(a) program.

Would you mind communicating with John and his client regarding the SBA Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Cc: Fernandez, Brenda J.
Subject: Re: Meeting
Date: Thursday, February 22, 2018 1:17:13 PM

Mitch can you do an email introduction with the right person today or tomorrow. Would be a big help. Thanks

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

Mitch

Sent from my iPhone

On Feb 15, 2018, at 1:04 PM, John Cpin <john@avenuestrategies.com> wrote:

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Thanks

Sincerely,
John Cpin

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<Mitchell.Tyner@sba.gov> wrote:

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Would you mind communicating with John and his client regarding the SBA Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Hello Mitch, hope you had a good weekend. I was just checking to see if you had any updates.
Thanks

On Thu, Feb 22, 2018 at 1:17 PM, John Cpin <john@avenuestrategies.com> wrote:
Mitch can you do an email introduction with the right person today or tomorrow. Would be a big help. Thanks

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
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Mitch

Sent from my iPhone

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Sincerely,
John Cpin

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<Mitchell.Tyner@sba.gov> wrote:

John:

I apologize for not being able to stay on top of this immediately. I've been preparing our nominee for his Senate confirmation hearing set for tomorrow afternoon.

Cc: Fernández, Brenda J.
Subject: Re: Meeting
Date: Monday, February 26, 2018 11:23:23 AM

Hello Mitch, hope you had a good weekend. I was just checking to see if you had any updates.
Thanks

On Thu, Feb 22, 2018 at 1:17 PM, John Cpin <john@avenuestrategies.com> wrote:
Mitch can you do an email introduction with the right person today or tomorrow. Would be a big help. Thanks

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

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Sent from my iPhone

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Sincerely,
John Cpin

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John:

I apologize for not being able to stay on top of this immediately. I've been preparing our nominee for his Senate confirmation hearing set for tomorrow afternoon.

client who has a very strong business employing about 200 people. They are familiar with and have participated in SBA programs such as the 8A program.

Would you mind communicating with John and his client regarding the SBA Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Subject:
Date:

Re: Meeting
Tuesday, February 27, 2018 1:59:36 PM

Hey Mitch sorry to be so persistent. Just checking to see if you do an email intro with the right person so I can set up a follow-up meeting. Thanks

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

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AMERICAN
OVERSIGHT

MULTI-SBA-18-0898-A-000171

Mentor program. This is the stakeholder we discussed several weeks ago.

Thank you very much. Call me directly if you have any questions. I'll be out all day Wednesday but should be available on Thursday.

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Cc: Fernandez, Brenda J.
Subject: Re: Meeting
Date: Monday, March 5, 2018 2:59:37 PM

Mitch any updates since the last time that we communicated?

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

Brenda is not the correct contact. My mistake. She has sent me in the right direction. I'll follow up next week. Headed home to Mississippi for the long weekend.

Mitch

Sent from my iPhone

On Feb 15, 2018, at 1:04 PM, John Cpin <john@avenuestrategies.com> wrote:

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Sincerely,

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Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

Cc: Fernandez, Brenda J.
Subject: RE: Meeting
Date: Monday, March 5, 2018 3:35:54 PM
Attachments: image001.png

John:

I'd recommend that you guys meet with the District Director to go over the exact process to move forward. If you would like to set up an appointment with the Washington area District Director, here is the information:

Antonio Doss, District Director
409 3d Street SW, 2nd Floor
Washington, DC
(202) 205-8800

You may also give the SCORE office a call or visit and obtain a mentor:

409 3d Street SW #100A
Washington, DC 20024
(202) 619-1000

Thanks for introducing me to your clients. Wishing you and them much success.

Sincerely,
Mitch Tyner

Mitchell H. Tyner, Sr.
Senior Advisor to Chief Counsel
409 3d Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

AMERICAN
OVERSIGHT

From: John Cpin [mailto:john@avenuestrategies.com]
Sent: Monday, March 05, 2018 2:59 PM
To: Tyner, Mitchell H.

MULTI-SBA-18-0898-A-000175

On Thu, Feb 15, 2018 at 3:27 PM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:
John:

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Sincerely,
Mitch

407 5th Street SW
Washington, DC 20416
202-401-1455
Mitchell.Tyner@SBA.Gov
<image001.png>

Cc: [Fernandez, Brenda J.](#)
Subject: Re: Meeting
Date: Monday, March 5, 2018 4:06:58 PM
Attachments: [image001.png](#)

Thanks

On Monday, March 5, 2018, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

John:

I'd recommend that you guys meet with the District Director to go over the exact process to move forward. If you would like to set up an appointment with the Washington area District Director, here is the information:

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MULTI-SBA-18-0898-A-000179

Sincerely,

Mitch

Mitchell H. Tyner, Sr.

Senior Advisor to Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

To: [Bud Cummins](#)
Subject: RE: June 5 DC fundraiser Gov Asa Hutchinson
Date: Thursday, May 17, 2018 8:43:48 AM
Attachments: [image001.png](#)

Thank you Bud, I'll be in FL on the I-4 corridor doing Regional Regulatory Roundtables for Advocacy, otherwise I'd be there.

Mitch

Mitchell H. Tyner, Sr.

Acting Chief Counsel

409 3d Street SW

Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

U.S. SMALL BUSINESS ADMINISTRATION

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REGULATION • RESEARCH • OUTREACH

From: Bud Cummins [mailto:bud@avenuestrategies.com]
Sent: Thursday, May 17, 2018 7:43 AM
To: Bud Cummins
Subject: June 5 DC fundraiser Gov Asa Hutchinson

Please consider joining us.

Bud Cummins, Partner
Avenue Strategies
1627 I Street NW, Suite 1110
Washington, D.C. 20006
(501) 831-6125

To: Tyner, Mitchell H.
Subject: Re: June 5 DC fundraiser Gov Asa Hutchinson
Date: Thursday, May 17, 2018 9:01:45 AM

Thanks. Just wanted you in the loop.

Bud Cummins, Partner
Avenue Strategies
1627 I Street NW, Suite 1110
Washington, D.C. 20006
(501) 831-6125

On May 17, 2018, at 8:43 AM, Tyner, Mitchell H. <Mitchell.Tyner@sba.gov> wrote:

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Acting Chief Counsel

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Washington, DC 20416

202-401-1455

Mitchell.Tyner@SBA.Gov

<image001.png>

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Sent: Thursday, May 17, 2018 7:43 AM

To: Bud Cummins

Subject: June 5 DC fundraiser Gov Asa Hutchinson

Please consider joining us.

Bud Cummins, Partner
Avenue Strategies
1627 I Street NW, Suite 1110
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(501) 831-6125